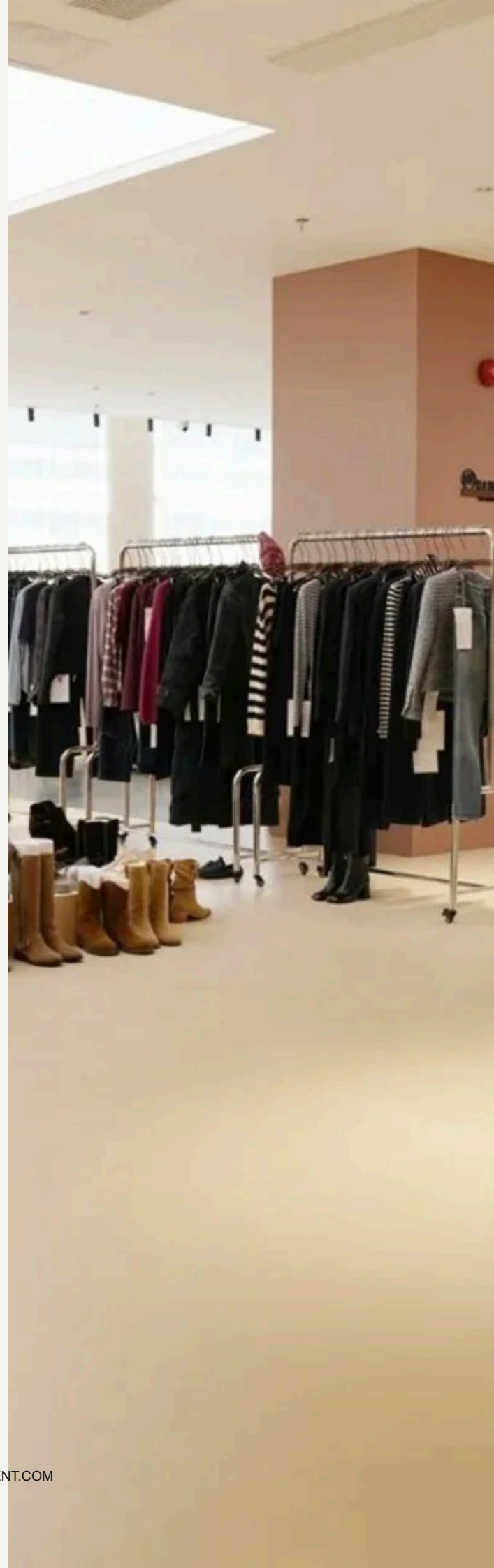
COMPANY PROFILE · 2026

Women's clothing development and manufacturing.

PIPK supports fashion brands from fabric sourcing and pattern development to approved production and quality follow-up.



COMPANY AT A GLANCE

One development conversation, connected to production.

PIPK is a Guangzhou-based womenswear development and manufacturing company working with fashion brands and retailers.

Since 2011, the company has focused on practical product development: understanding the intended garment, sourcing workable materials, building and reviewing samples, and carrying the approved standard into production.

The operating route is selected according to the buyer's starting point. PIPK can discuss OEM, ODM, FOB or CMT cooperation after the design, materials, quantity and buyer responsibility are clear.

Since 2011

Women's apparel development and manufacturing support.

Guangzhou

Development, sourcing, showroom, pattern, sample and production functions in Panyu.

OEM · ODM · FOB · CMT

Cooperation routes matched to product readiness and buyer responsibility.

NDA available

Design confidentiality can be documented before development.

OPERATING FOOTPRINT

Development in Guangzhou. Production support matched to the order.

1,300 m²

Guangzhou

Office, showroom, sample room, pattern, cutting, sewing and finishing functions in Panyu.

1,200 m²

Ganzhou

Sewing, cutting and finishing support for approved production programs.

4 routes

Commercial flexibility

OEM, ODM, FOB and CMT are reviewed against the product and buyer responsibility.

Actual PIPK operations: sewing, cutting and pressing.

COOPERATION MODELS

Choose the route after responsibilities are visible.

ROUTE	TYPICAL STARTING POINT	PIPK DISCUSSION FOCUS
OEM	Buyer provides design direction, reference, tech pack or approved specification.	Product review, material sourcing if needed, sampling, manufacturing and quality follow-up.
ODM	Buyer needs development support around a market direction or product idea.	Design interpretation, fabric direction, pattern and sample development before production.
FOB	Buyer wants a finished-goods route with agreed commercial responsibility.	Materials, production, packing and shipment responsibility are confirmed style by style.
CMT	Buyer controls selected materials or specifications and needs cut-make-trim support.	Inputs, tolerances, workmanship, delivery and responsibility boundaries are documented.

PRACTICAL RULE

The cooperation label does not replace an order-specific scope. Confirm who owns design decisions, materials, tests, approvals, packing and logistics.

DEVELOPMENT WORKFLOW

From reference to an approved production standard.

01
Product brief, market and quantity framework

02
Fabric and trim sourcing or confirmation

03
Pattern and construction planning

04
First sample, fitting and comments

05
Approved reference and order confirmation

06
Bulk production, finishing and QC

A sample is useful when the buyer and factory agree on what it must prove.

- [ ] Fit and proportion against the target customer.
- [ ] Fabric behaviour, opacity, recovery and drape.
- [ ] Construction, lining, support and seam method.
- [ ] Trims, specialist processes and finish.
- [ ] Measurements and acceptable tolerances.
- [ ] Changes closed before bulk cutting.

Material access is useful when the search is tied to the garment.

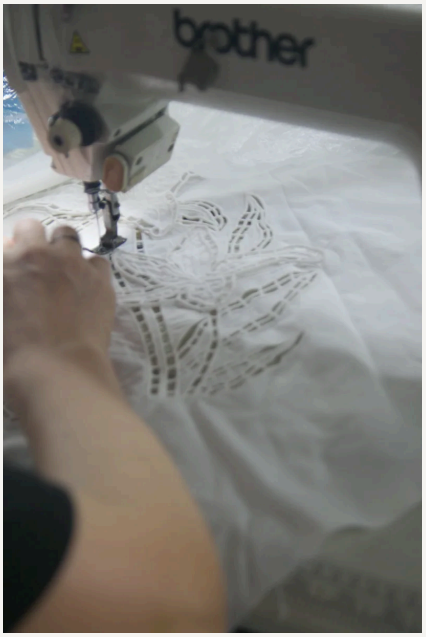
PIPK works close to Guangzhou's textile and trim supply network and cooperates with multiple fabric suppliers.

Core material directions include cotton, linen, wool and silk. Additional options and custom fabric developments can be discussed according to the product.

FIELD	BUYER AND FACTORY SHOULD CONFIRM
Identity	Composition, construction, article, finish and supplier.
Physical	Finished weight, usable width, hand feel and surface.
Performance	Shrinkage, recovery, colour, opacity and relevant testing.
Commercial	MOQ, stock, price basis, lead time and reorder route.
Approval	Physical swatch, colour standard and substitution boundary.

Review construction risk before promising price and timing.

STYLE FEATURE	DEVELOPMENT QUESTIONS	PRODUCTION CONTROL
Structured shoulders	Shape, padding, interlining, sleeve head and balance.	Approved internal construction and pressing reference.
Tailored collars	Roll line, stand, symmetry, edge and turn of cloth.	Pattern, fusing and pressing sequence.
Draped or bias panels	Grain, stretch, seam growth, hang and hem levelling.	Resting, cutting direction and handling rules.
Embroidery	Artwork, density, backing, placement and distortion.	Approved strike-off and placement tolerance.
Beading / handwork	Attachment, weight, comfort, repeatability and repair.	Placement map, workmanship standard and inspection.
Custom hardware	Finish, function, attachment and order minimum.	Approved sample, supplier reference and pull/function check.



Actual PIPK operations: machine embroidery, edge finishing and hand-detail inspection.

COMMERCIAL STARTING FRAMEWORK

Use early figures for evaluation, then quote the approved style.

120

MOQ

Standard custom MOQ per style; mixed sizes.

RMB 600+

Sample fee

Depends on pattern work, construction and special processes.

7–14 days

Sample timing

After materials and details are confirmed.

RMB 150–300

Indicative unit range

Final price follows the approved style and terms.

A meaningful quotation requires the same assumptions across every supplier.

- [ ] Style reference, sketch or tech pack.
- [ ] Target market and quality level.
- [ ] Fabric direction and performance requirements.
- [ ] Quantity by style, colour and size.
- [ ] Labels, tags, packaging and testing.
- [ ] Requested sample stage and timing.
- [ ] Commercial route and delivery requirement.

PRICE NOTE

Complex embroidery, hand beading, custom trims, structured internal construction or low-volume material requirements may increase both sampling and production cost.

The figures on this page are not a binding quotation. PIPK confirms final price, timing and MOQ after reviewing the actual product.

PIPK terms, 26 September 2026: the current standard custom-production MOQ is 120 pieces per style, with mixed sizes. Colour splits, fabric and trim minimums are confirmed separately in the quotation. Sample fees can be credited against bulk production under the conditions recorded in the quotation.

Real production stages, photographed at PIPK.

Panel cutting against the approved marker and fabric direction.

Lay, bundle and panel preparation before sewing.

Production-line construction and assembly.

Machine embroidery and specialist detail work.

Edge finishing matched to the garment construction.

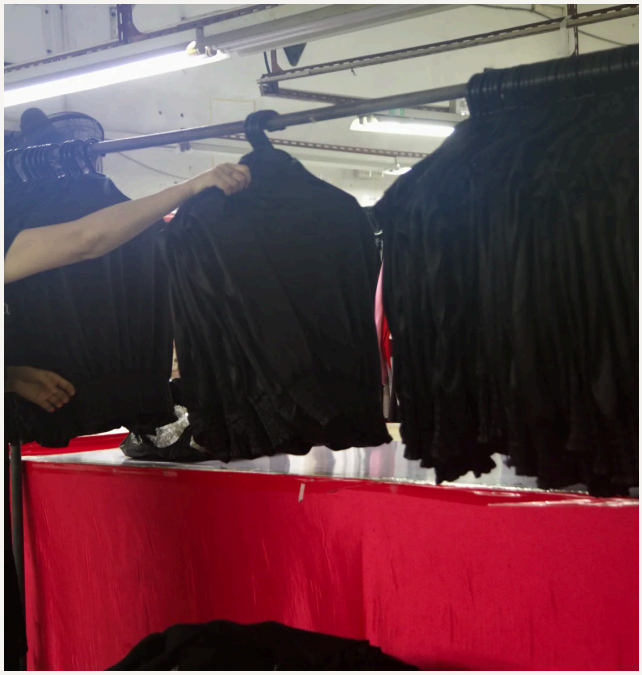
Shape, surface and finish developed through pressing.

Detail completion and workmanship review.

Finished-garment inspection before release.

Inspect early enough to protect the approved standard.

GATE	TYPICAL CHECKS	DECISION
Material release	Article, colour, width, shrinkage, surface and lot consistency.	Approve, segregate, test further or hold before cutting.
Cutting release	Pattern version, marker, grain, bundle and panel identification.	Confirm the correct components enter sewing.
Inline review	Measurements, seam method, alignment, attachment and workmanship.	Correct issues before they repeat across the order.
Finishing review	Pressing, shape, surface, loose threads, hardware and detail placement.	Repair, rework or release to final inspection.
Final inspection	Approved reference, measurements, colour, assortment, labels and packing.	Release only against the order-specific requirement.



Pressing and finished-garment quality control at PIPK.

PREPARING AN ENQUIRY

Send enough information for a useful first assessment.

- [ ] Reference photos, sketches, sample or tech pack.
- [ ] Target customer, market and retail position.
- [ ] Fabric composition, hand feel, weight and colour direction.
- [ ] Fit intent, size range and measurement priorities.
- [ ] Required construction, lining, trims and specialist workmanship.
- [ ] Quantity by style and colour.
- [ ] Labels, tags, packaging, testing and compliance needs.
- [ ] Target sample date and intended production window.

FIRST REVIEW

PIPK can assess whether the style fits the available development route, which information is still missing and what should be confirmed before sample quotation.

For reference-image development, the goal is to translate inspiration into the buyer's own proportions, details, construction, materials and colours rather than reproduce another brand's product.

CONTACT PIPK

Start with one real style and the questions it needs to answer.

Send the design reference, target market, quantity framework, material direction and required delivery window.

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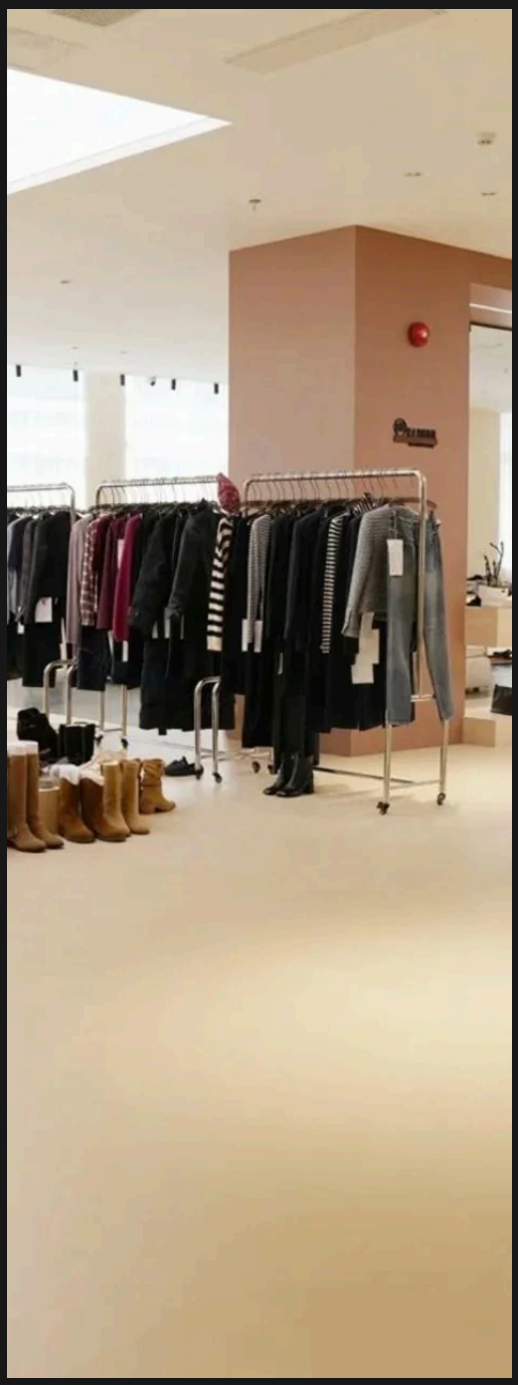

Company facts and commercial starting terms are confirmed style by style. This profile is not a binding quotation or technical specification.